**Change Claims to:** 

1. (amended) A computer-implemented enterprise modeling method, comprising:

Transforming data from a variety of systems into a probabilistic model that identifies

the impact of elements of value on the short term financial performance of an

enterprise.

2. (amended) The enterprise modeling method of claim 1 wherein the elements of value

are selected from the group consisting of relationships, customers, employees, brands,

intellectual property, partners, production equipment and vendors.

3. (amended) The enterprise modeling method of claim 1 wherein the elements of value

contain items that are optionally clustered into sub-elements of value for more detailed

analysis.

4. (amended) The enterprise modeling method of claim 1 wherein data is obtained from

the group consisting of advanced financial systems, basic financial systems, operation

management systems, sales management systems, human resource systems, accounts

receivable systems, accounts payable systems, capital asset systems, inventory

systems, invoicing systems, payroll systems and purchasing systems.

5. (amended) The enterprise modeling method of claim 1 wherein at least a portion of

the data is obtained from the Internet.

6. (amended) The enterprise modeling method of claim 1 wherein the impact on short

term financial performance includes impact on the group consisting of revenue, expense

or change in capital.

7. (amended) The enterprise modeling method of claim 1 wherein an enterprise is

defined by the revenue, expense and capital change associated with a single product, a

group of products, a division or an entire company.

8. (amended) The enterprise modeling method of claim 1 wherein the method for

determining the impact of the elements of value on the enterprise is determined in part

by the level of interaction between elements of value.

Examiner: Yehdega Retta

Art Unit: 3622

9. (amended) The enterprise modeling method of claim 1 wherein the identified impact for each element of value is for a specified point in time within a sequential series of points in time.

10. (amended) The enterprise modeling method of claim 1 wherein the impact of each element of value on the enterprise is determined by its net impact on the components of value and the other elements of value for the enterprise.

11. (amended) The enterprise modeling method of claim 1 wherein the probabilistic

model is a Markov model.

12. (amended) A computer readable medium having sequences of instructions stored therein, which when executed cause a processor to perform an enterprise modeling

method, comprising:

transforming data from a variety of systems into a probabilistic model that identifies the impact of intangible elements of value on the short term financial performance of

an enterprise.

13. (amended) The computer readable medium of claim 12 wherein the intangible elements of value are selected from the group consisting of relationships, customers,

employees, brands, intellectual property, partners and vendors.

14. (amended) The computer readable medium of claim 12 wherein the elements of

value contain items that are optionally clustered into sub-elements of value for more

detailed analysis.

15. (amended) The computer readable medium of claim 12 wherein data is obtained

from the group consisting of advanced financial systems, basic financial systems,

operation management systems, sales management systems, human resource

systems, accounts receivable systems, accounts payable systems, capital asset

systems, inventory systems, invoicing systems, payroll systems and purchasing

systems.

16. (amended) The computer readable medium of claim 12 wherein at least a portion of

the data is obtained from the Internet.

Examiner: Yehdega Retta

Art Unit: 3622

17. (amended) The computer readable medium of claim 12 wherein short term financial performance includes impact on the group consisting of revenue, expense or change in capital.

18. (amended) The computer readable medium of claim 12 wherein an enterprise is defined by the revenue, expense and capital change associated with a single product, a group of products, a division or an entire company.

19. (amended) The computer readable medium of claim 12 wherein the method for determining the impact of the elements of value on the enterprise is determined in part by the level of interaction between elements of value.

20. (amended) The computer readable medium of claim 12 wherein the identified impact for each element of value is for a specified point in time within a sequential series of points in time.

21. (amended) The computer readable medium of claim 12 wherein the impact of each element of value on the enterprise is determined by its net impact on the components of value and the other elements of value for the enterprise.

22. (amended) The computer readable medium of claim 12 wherein the probabilistic model is a Markov model.

23. (amended) An enterprise modeling system, comprising:

a computer with a processor having circuitry to execute instructions; a storage device available to said processor with sequences of instructions stored therein, which when executed cause the processor to:

transform data from a variety of systems into a probabilistic model that identifies the impact of intangible elements of value on the short term financial performance of an enterprise.

24. (amended) The modeling system of claim 23 wherein the intangible elements of value are selected from the group consisting of relationships, customers, employees, brands, intellectual property, partners and vendors.

Examiner: Yehdega Retta

Serial No. 09/761,671 - 4 - Art Unit: 3622

25. (amended) The enterprise modeling system of claim 23 wherein data is obtained from the group consisting of advanced financial systems, basic financial systems, operation management systems, sales management systems, human resource systems, accounts receivable systems, accounts payable systems, capital asset systems, inventory systems, invoicing systems, payroll systems and purchasing systems.

26. (amended) The enterprise modeling system of claim 23 wherein an enterprise is defined by the revenue, expense and capital change associated with a single product, a group of products, a division or an entire company.

27. (amended) An enterprise value system, comprising:

networked computers each with a processor having circuitry to execute instructions; a storage device available to each processor with sequences of instructions stored therein, which when executed cause the processors to:

transform data from a variety of systems into a probabilistic model that identifies the impact of elements of value on the short term financial performance and value of an enterprise.

28. (amended) The value system of claim 27 where the elements of value are selected from the group consisting of relationships, customers, employees, brands, intellectual property, partners, production equipment and vendors.

29. (amended) The enterprise value system of claim 27 wherein data is obtained from the group consisting of advanced financial systems, basic financial systems, operation management systems, sales management systems, human resource systems, accounts receivable systems, accounts payable systems, capital asset systems, inventory systems, invoicing systems, payroll systems and purchasing systems.

30. (amended) The enterprise value system of claim 27 wherein an enterprise is defined by the revenue, expense and capital change associated with a single product, a group of products, a division or an entire company.

Examiner: Yehdega Retta

Art Unit: 3622

Serial No. 09/761,671